



Grant Writing Like a Boy Scout: Be Prepared!

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Getting Started

- What are the programs I need to raise money for? How much is needed? Why are these programs important?
- Who in my area, state, region or nationally supports this work?
- Does my mission and the funder's mission coincide?
- What is my relationship with those funders? How can I improve it if I have none?

Paving the Road to Success

- Put together the tools you need for grant proposal writing before you need them.
- Take the time to research funders annually then create a calendar of due dates.
- Build relationships with funders through regular communication and personal visits.
- Update your giving opportunities and your boiler plate materials annually.

Focus for the Day

Boiler plate Items

Logic Model



Background

- Brief History
- Who We Are Statements
- Bios of Key Staff

Approach

- Mission Statement
- Vision Statement
- Program Descriptions

Needs

- Needs Statement
- Logic Model

Basic Components

Goals

Objectives

Activities

Timelines

Outcomes

Measures

The Logic Model

- Clarify your thinking before you begin writing.
- Make your writing more clear and concise
- Help ensure that you are doing something in your program or with your project that you can actually measure.
- Illustrate the impact of your proposed program.

Definitions

Goals

Objectives

Activities

Timelines

Outcomes

Measures

Logic Model Exercise

Final Thoughts on Logic Models

- Create a logic model for any program you are seeking funding for.
- Use a logic model when designing new programs.
- The Logic Model can be a litmus test for whether a program has been designed realistically.
- If the program design doesn't "hang together" correctly on paper, usually the goal or the objectives need to be adjusted.

Review and Reflect

- Take the time to do your homework before you begin writing.
- Use a Logic Model to make sure your programs can achieve the desired results.
- Being prepared and creating relationships with funders leads to more support.

Questions?

Thanks for your time today!

More Help is Available at:

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Foundation For the Challenged

www.ffcoho.org