



## Public Law and Contract Fundamentals

September 17

9:00 a.m. - 4:30 p.m.

### Overview:

This seminar will provide participants an introduction into the study of public law; including its methods of reasoning, history and fundamental principles (with introductory principles and theories of public law and the essential features of our system of government), how groups organize to influence the political process, and the differences between statute, regulations and case law. In addition, a summary of basic contract principles, essential elements of a contract, and the anatomy of a contract will be discussed.

### Presenter:

Frank Hickman Esq., Senior Partner, Hickman & Lowder Co. L.P.A., Cleveland, Ohio

## Conflict Resolution

September 18

8:30 a.m. - 4:00 p.m.

### Overview:

One of your most difficult roles as a leader probably isn't in your job description...it's that of problem solver. Have you ever noticed how most true leaders almost instinctively know how to respond in difficult situations? What you see is that they immediately measure the problem and take steps to solve it. What you may not see is the work that takes place behind the scenes, preserving self-esteem while maintaining organizational performance. This session will help you sort through the complexities of difficult people and learn how to be at your best...even under pressure.

- The 1st commandment of leadership...know thyself
- Embracing conflict as inevitable and beneficial
- The power of empathy and fierce resolve
- A revealing profile of a take-charge leader
- How to trigger emotional responses in people so they'll want to follow you
- 12 things to never say during the heat of the battle
- When a situation turns bad...actions to take to stabilize the situation

### Presenter:

Sharon Clifford, Ph.D., Private Management Consultant, Bowling Green, Ohio



To find out more, contact Kim Linkinhoker ([klinkinhoker@oacbdd.org](mailto:klinkinhoker@oacbdd.org)) or Ann Neu ([aneu@oacbdd.org](mailto:aneu@oacbdd.org)) at (614) 431-0616 for information.

